sharoo and what the future might bring for mobility platforms

> Dr. Hans-J. Dohrmann

Co-Founder & Chairman off-duty

«There is no delight in owning anything unshared.»

Seneca

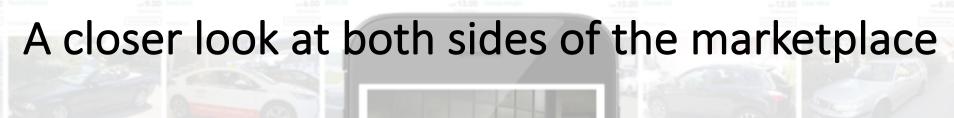


Business model in a nutshell

sharoo enables private and commercial owners to rent their cars to other people – keyless via smartphone.







Let your car make money for you and feel good about it http://www.youtube.com/embed/Uwc_5lKNu6c?autoplay=1

Rent all kinds of cars with maximum convinience and choice http://www.youtube.com/embed/SUrt3-8ttbQ?autoplay=1

Award winning and growing...



Recent figures from the Swiss market:

- > 1.500 cars fully integrated (2.000 to be reached soon)
- > 300 different models of all brands (incl. Porsche, Tesla etc.)
- > 65.000 Users and growing faster
- > roll-out to other European Hubs in concrete preparation...stay tuned

Recent awards:

Frost & Sullivan Best Practice Award 2016 Automotive News Rising Star Award 2017



Self driving cars to change the game significantly....

This development will give users complete flexibility and choice on demand:

Want to <u>drive</u> my <u>own car</u> —> can do!

Want to <u>be driven</u> by my <u>own car</u> —> can do!

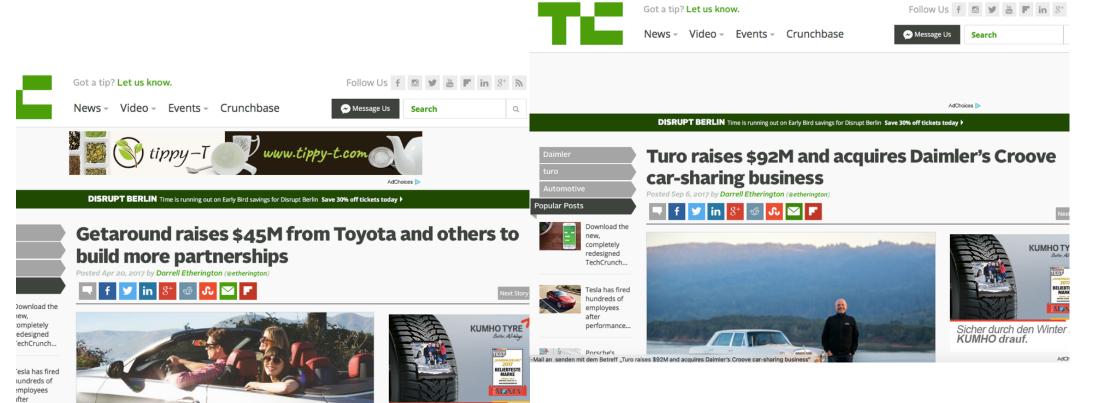
Want to <u>rent out my car</u> to others temporarily —> can do!

Want to <u>drive in another cool car</u> for special occasions —> can do!

Want all of this <u>at my doorstep with one click</u> —> can do!

Question: What has changed in this picture?
Answer: The complete value chain for mobility!

OEMs "racing" to secure their access to the future of mobility...



Sicher durch den Winter mit

erformance..

